

UNITED STATES DISTRICT COURT
WESTERN DISTRICT OF WASHINGTON
AT SEATTLE

PROGRESSIVE NORTHERN INSURANCE)	CASE NO. C04-1308-MAT
COMPANY, as Assignee and Subrogee for)	
George Lassanske,)	
)	
Plaintiff,)	
)	ORDER RE: DISPOSITIVE MOTIONS
v.)	
)	
FLEETWOOD ENTERPRISES, INC., et al.,)	
)	
Defendants.)	
)	

INTRODUCTION AND BACKGROUND

This matter concerns property damage sustained to a motor home owned by George and Arlene Lassanske and insured by plaintiff Progressive Northern Insurance Company. Plaintiff's third amended complaint (Dkt. 24) raises negligence, breach of express and implied warranties, strict liability, and breach of contract claims against the following defendants: (1) Fleetwood Enterprises, Inc. and Fleetwood Motor Homes of Indiana, Inc. (collectively "Fleetwood") – manufacturer/seller of the Fleetwood motor home purchased by the Lassanskas; (2) Spartan Motors, Inc. and Spartan Motors Chassis, Inc. (collectively "Spartan") – manufacturer of chassis and component parts of the motor home; (3) Cummins Engine, Co., Inc. ("Cummins") – manufacturer of engine incorporated into the chassis of the motor home; (4) Cummins Great

01 Lakes, Inc. (“Great Lakes”) – distributor of Cummins’ products in Wisconsin and Upper Michigan
02 which performed repairs on the motor home pursuant to a Cummins’ recall relating to an air
03 compressor defect in the motor home; and (5) Cummins NPower, LLC (“NPower”) – entity which
04 Cummins maintains purchased the assets of Great Lakes after that entity ceased doing business
05 under that name on March 31, 2002 and that plaintiff asserts is the successor of Great Lakes
06 following a merger of the two entities.

07 On May 19, 2001, Cummins sent Mr. Lassanske a recall letter urging him to contact his
08 nearest “Cummins Distributor” to arrange for repairs relating to an air compressor defect in the
09 motor home. (Dkt. 47, Ex. D.) In response to that letter, Mr. Lassanske took his motor home
10 to Great Lakes, in Wisconsin. Great Lakes performed the necessary repairs to the motor home
11 pursuant to Mr. Lassanske’s warranty on June 29, 2001. (Dkt. 35, Ex. A.) Additionally, NPower
12 later performed engine work on the motor home in Wisconsin on May 10 and May 16, 2002. *Id.*
13 The motor home caught fire and sustained damage while being driven in Washington State on May
14 30, 2002.

15 The Court must now consider four pending dispositive motions in this case: (1)
16 Fleetwood’s Motion for Summary Judgment (Dkt. 75); (2) Great Lakes/NPower’s Motion to
17 Dismiss for Lack of General Personal Jurisdiction (Dkt. 88); (3) Cummins’ Motion for Summary
18 Judgment (Dkt. 89); and (4) Plaintiff’s Motion for Summary Judgment (Dkt. 82).¹ Having
19 considered pleadings filed in support of and in opposition to the motions, along with the remainder
20 of the record, and, being fully advised, the Court finds and concludes as follows:

21
22 ¹ As indicated below, Spartan seeks to join the summary judgment motions filed by
Fleetwood and Cummins. (Dkts. 94 & 98.)

01 DISCUSSION

02 A. Fleetwood's Motion for Summary Judgment

03 Summary judgment is appropriate when "the pleadings, depositions, answers to
04 interrogatories, and admissions on file, together with the affidavits, if any, show that there is no
05 genuine issue as to any material fact and that the moving party is entitled to a judgment as a matter
06 of law." Fed. R. Civ. P. 56(c); *Celotex Corp. v. Catrett*, 477 U.S. 317, 322 (1986). The moving
07 party is entitled to judgment as a matter of law when the nonmoving party fails to make a sufficient
08 showing on an essential element of his case with respect to which he has the burden of proof.
09 *Celotex*, 477 U.S. at 322-23. "[A] party opposing a properly supported motion for summary
10 judgment may not rest upon mere allegation or denials of his pleading, but must set forth specific
11 facts showing that there is a genuine issue for trial." *Anderson v. Liberty Lobby, Inc.*, 477 U.S.
12 242, 256 (1986) (citing Fed. R. Civ. P. 56(e)).

13 Fleetwood explains that plaintiff's expert in this case, Michael Schoenecker, determined
14 that the fire in the motor home started because a positive cable coming from the battery shut off
15 switch and the grounding cable from the starter motor were routed too close together. (Dkt. 72,
16 Ex. 1.) Fleetwood notes that the Cummins engine installed in the motor home was supplied to it
17 as an integrated part of the chassis manufactured by Spartan. It asserts its only involvement with
18 the chassis is to take the ends of the wires that lead from the chassis and attach the wires and the
19 chassis to the body of the motor home, but that, in so doing, Fleetwood does not move the
20 positive cable coming from the battery shut off switch or the grounding cable from the starter
21 motor, both of which are installed at the Spartan factory. (Dkt. 71, ¶¶ 5-9) (stating that such wires
22 are clamped in place by Spartan.)) Fleetwood further notes that, according to Spartan's expert,

01 Allen K. Brethorst, the wires causing the fire in this motor home had to have been rerouted in
02 order to perform the recall repair on the engine compressor. (Dkt. 72, Ex. 3.) (*But see* Dkt. 85,
03 Ex. F5 at 26-27 (Cummins' expert, Michael Linscott, disagrees with Spartan's expert, and opines
04 that the relevant wires were located in place during the assembly of the chassis and that the
05 abrasion took place over the life of the unit.))

06 1. Product Manufacturer Claim:

07 Fleetwood first argues its entitlement to dismissal in that it is not a "manufacturer" of a
08 "relevant product" as those terms are defined in the Washington Products Liability Act ("WPLA"),
09 RCW 7.72 *et seq.* Pursuant to the WPLA:

10 "Manufacturer" includes a product seller who designs, produces, makes, fabricates,
11 constructs, or remanufactures the relevant product or component part of a product
12 before its sale to a user or consumer. The term also includes a product seller or entity
13 not otherwise a manufacturer that holds itself out as a manufacturer.

14 A product seller acting primarily as a wholesaler, distributor, or retailer of a product
15 may be a "manufacturer: but only to the extent that it designs, produces, makes,
16 fabricates, constructs, or remanufactures the product for its sale. A product seller who
17 performs minor assembly of a product in accordance with the instructions of the
18 manufacturer shall not be deemed a manufacturer. A product seller that did not
19 participate in the design of a product and that constructed the product in accordance
20 with the design specifications of the claimant or another product seller shall not be
21 deemed a manufacturer for the purposes of RCW 7.72.030(1)(a).

22 RCW 7.72.010 (2). The relevant product "is that product or its component part or parts, which
gave rise to the product liability claim." RCW 7.72.010 (3).

Fleetwood asserts that the relevant products in this case are the two wires on the chassis
that rubbed together to create the short causing the fire. They further assert that those wires are
not modified after leaving Spartan's facility and that there is no evidence the portion of the motor
home manufactured by Fleetwood caused or contributed to the fire. They cite *Parkins v. Van*

01 *Doren Sales, Inc.*, 45 Wn. App. 19, 24-25, 724 P.2d 389 (1986), as supporting that, where a
02 component of a final product can be identified as the cause of the injury, the component, rather
03 than the product as a whole, is the relevant product: “If we consider the entire assembly as a unit
04 and inquire whether there was liability as a component manufacturer or supplier, the ‘relevant
05 product’ is the component if the component gave rise to the product liability claim.” The court
06 in that case held: “Because Ms. Parkins was injured by machinery purchased from Van Doren, as
07 opposed to other equipment which made up the pear processing unit, those parts constitute
08 ‘relevant’ products for the purposes of the act.” *Id.* at 25. Fleetwood avers that, because it did
09 not manufacture the relevant product, it is entitled to dismissal of all claims against it based on its
10 alleged role as a manufacturer.

11 Plaintiff responds that Fleetwood was the primary manufacturer of the motor home,
12 including all of its component parts. It asserts that Fleetwood’s argument renders the term
13 “relevant product” in the WPLA meaningless because, according to that argument, only
14 component parts of products which malfunction could be deemed relevant products within the
15 ambit of the WPLA. Plaintiff distinguishes *Parkins* as providing a method to determine whether
16 liability exists against any component manufacturer when the product as a whole causes injury;
17 that is, it should be used to determine whether component manufacturers of the Fleetwood motor
18 home should share liability, but is irrelevant as to whether Fleetwood itself is liable.

19 Plaintiff also argues that Fleetwood held itself out to the public as a manufacturer, noting
20 marketing materials and the “Fleetwood” logo on the back of the motor home. *See* RCW 7.72.01
21 (2) (“The term also includes a product seller or entity not otherwise a manufacturer that holds
22 itself out as a manufacturer.”) It asserts that, without the provision pertaining to entities holding

01 themselves out to the public as manufacturers, for example, Ford Motor Company could successfully
02 argue that it is not liable as a manufacturer for a fire in a Mustang because it did not actually
03 produce the Delco spark plug that malfunctioned and caused the fire destroying the automobile.

04 Finally, plaintiff asserts that the question of whether Fleetwood performed only “minor
05 assembly” is a finding properly reserved for resolution by the jury. *See* RCW 7.72.01 (s) (“A
06 product seller who performs minor assembly of a product in accordance with the instructions of
07 the manufacturer shall not be deemed a manufacturer.”) Plaintiff adds that, given that the engine
08 is a major component of the motor home, its incorporation into the motor home could hardly be
09 called minor. Plaintiff also notes that Fleetwood designed the motor home, meaning it necessarily
10 had to design the motor home to incorporate installation of the chassis and engine.

11 In its reply, Fleetwood asserts that the Washington Legislature intended the WPLA to
12 place liability only on those entities that actively caused injury; that is, on those manufacturers who
13 had a role in the formation of the defective part. It avers that the WPLA definition of relevant
14 product allows for liability to be placed on either the manufacturer of the whole product,
15 component parts, or both, depending on which of those entities was actively involved in the design
16 or construction of the product that caused the injury. Fleetwood avers that, otherwise, the statute
17 would read: “product *and* its components that give rise to the claim.” RCW 7.72.010 (2)
18 (emphasis added). It argues that, where a specific component can be identified as the sole cause
19 of the injury and there is no evidence that the manufacturer of the end product altered that
20 component or contributed to the injury in any way, that manufacturer is entitled to dismissal.
21 Fleetwood also notes that the three experts designated by plaintiff in this case opined that they had
22 no opinions or evidence that Fleetwood acted or failed to act in a manner that caused or

01 contributed to the fire.

02 As noted by plaintiff, *Parkins* did not involve a determination as to whether *either* a
03 component part manufacturer *or* the overall manufacturer of a product was liable; the plaintiff in
04 that case sued only the manufacturer of the component part. However, *Parkins* nonetheless
05 supports the conclusion that where a particular component can be identified as giving rise to the
06 claim, that component, rather than the end product as a whole, may be considered the relevant
07 product. *See* 45 Wn. App. at 19, 24-25 (“If we consider the entire assembly as a unit and inquire
08 whether there was liability as a component manufacturer or supplier, the ‘relevant product’ is the
09 component if the component gave rise to the product liability claim.”; “Because Ms. Parkins was
10 injured by machinery purchased from Van Doren, as opposed to other equipment which made up
11 the pear processing unit, those parts constitute ‘relevant’ products for the purposes of the act.”
12 45 Wn. App. 19, 24-25. *Accord Sepulveda-Esquivel v. Central Machine Works, Inc.*, 120 Wn.
13 App. 12, 18-19, 84 P.3d 895 (2004) (citing *Parkins* for the same principles). Plaintiff’s argument,
14 in contrast, reads out the disjunctive aspect of the definition of relevant product: “that product *or*
15 its component part or parts, which gave rise to the product liability claim.” RCW 7.72.010 (3)
16 (emphasis added). *See also Cadwell Indus’s, Inc. v. Chenbro America, Inc.*, 119 F. Supp. 2d
17 1110, 1114 (E.D. Wash. 2000) (“The WPLA defines the ‘relevant product’ as that product or
18 component which gave rise to the product liability claim.”) (emphasis removed from original).

19 Significantly, plaintiff presents no evidence showing that the overall motor home, as
20 opposed to the chassis, engine, and/or the relevant wires, gave rise to any damage. (*See generally*
21 Dkt. 85 (declaration of plaintiff’s expert.)) Plaintiff, therefore, fails to establish that Fleetwood is
22 properly considered a manufacturer of the relevant product(s) in this case.

01 The next question is whether Fleetwood could be deemed “a product seller or entity not
02 otherwise a manufacturer that holds itself out as a manufacturer.” RCW 7.72.010(2). Clearly,
03 Fleetwood holds itself out as the manufacturer of the motor home as a whole. However, there is
04 no evidence Fleetwood holds itself out as the manufacturer of the chassis, engine, and/or the
05 relevant wires. Accordingly, plaintiff also fails to establish that Fleetwood held itself out as the
06 manufacturer of the relevant product(s) in this case.

07 Finally, there remains the question of whether Fleetwood performed only “minor assembly
08 of a product in accordance with the instructions of the manufacturer[,]” and, therefore, should
09 “not be deemed a manufacturer.” RCW 7.72.010 (2). Fleetwood incorporated the chassis into the
10 motor home. As explained by its expert, Doug Hass:

11 These wires to the starter and the surrounding wires (meaning secured to the frame
12 in the same local area) are originally selected, designed, engineered, fabricated per
13 Spartan specifications and installed by Spartan Motors of Charlotte, Michigan. . . .
14 Fleetwood does not alter the referenced wires at all (meaning re-route, ‘tap into’, cut,
15 splice, disconnect and reattach or change location) for any purpose. During this time
16 period the motor home was manufactured Fleetwood would have purchased the
17 completed and fully functional chassis directly from Spartan Motors. A completed
assembly and fully operational is defined as a chassis that is able to be started and
driven as it is received. Fleetwood would have ‘tapped into’ the electrical system at
predetermined locations with specific and dedicated connectors per design
requirements while following the ‘Spartan Body Builders Handbook.’ . . . As part of
the final assembly Fleetwood builds the ‘box’ on top of the chassis and it becomes a
completed motor home.

18 (Dkt. 33, Ex. A.) Also, plaintiff’s expert states: “My investigation in this case revealed that the
19 positive battery cable and the ground cable were installed on the vehicle as part of the chassis
20 manufacture by Spartan Chassis, Inc.” (Dkt. 85 at 8.)

21 Given the above, it is not at all clear, as argued by plaintiff, that this minor assembly issue
22 raises a question of fact. *Cf. Almquist v. Finley School District No. 53*, 114 Wn. App. 395, 404,

57 P.3d 1191 (2002) (rejecting argument that whether a school district which used tainted beef to make tacos was a manufacturer was a question of fact, given that the material facts – that the district stored, thawed, cooked, drained, rinsed, seasoned, and mixed the frozen beef to make tacos – were not disputed, and constituted producing, making, fabricating, and constructing under the definition of a manufacturer of a relevant product). Instead, the facts show that, if anything, Fleetwood’s involvement with the relevant product(s) in this case involved nothing more than minor assembly, thereby excluding them from the definition of a manufacturer of the relevant product under the WPLA.

2. Product Seller Claim:

Pursuant to the WPLA:

- (1) Except as provided in subsection (2) of this section, a product seller other than a manufacturer is liable to the claimant only if the claimant's harm was proximately caused by:
 - (a) The negligence of such product seller; or
 - (b) Breach of an express warranty made by such product seller; or
 - (c) The intentional misrepresentation of facts about the product by such product seller or the intentional concealment of information about the product by such product seller.
- (2) A product seller, other than a manufacturer, shall have the liability of a manufacturer to the claimant if:
 - (a) No solvent manufacturer who would be liable to the claimant is subject to service of process under the laws of the claimant's domicile or the state of Washington; or
 - (b) The court determines that it is highly probable that the claimant would be unable to enforce a judgment against any manufacturer; or
 - (c) The product seller is a controlled subsidiary of a manufacturer, or the

01 manufacturer is a controlled subsidiary of the product seller; or

02 (d) The product seller provided the plans or specifications for the manufacture
03 or preparation of the product and such plans or specifications were a
proximate cause of the defect in the product; or

04 (e) The product was marketed under a trade name or brand name of the
05 product seller.

06 RCW 7.72.040.

07 Fleetwood avers the absence of any of the above-described conditions to create potential
08 liability on its part. It asserts a lack of any evidence of negligence and that none of the expert
09 witnesses have suggested that the cause of the fire was linked to any of its actions.

10 Plaintiff counters that subsections (2)(a) and (2)(e) of RCW 7.72.040 apply in this case to
11 hold Fleetwood liable as a product seller. With respect to the latter, plaintiff notes that the
12 product was clearly marketed under Fleetwood's brand name, as the "Fleetwood American
13 Eagle." With respect to the former, plaintiff asserts that, because Great Lakes is no longer in
14 business, there are substantial grounds to hold Fleetwood liable as a product seller.

15 First, plaintiff's solvency argument lacks merit in that there are other solvent manufacturers
16 who could be held accountable, including Spartan and Cummins. Second, because plaintiff's
17 trade/brand name argument is contingent on a determination that the motor home itself is the
18 "relevant product," and because the Court does not find as such, subsection (2)(e) of RCW
19 7.72.040 also does not apply. Thus, the Court concludes that Fleetwood is not properly
20 considered liable as a product seller under the WPLA.²

21
22 ² Fleetwood also argues it is not liable as a manufacturer for damages caused as a result
of the recall repair, which occurred after the motor home left Fleetwood's control. *See Padron*

01 3. Defect at Time of Manufacture:

02 Plaintiff additionally argues Fleetwood's liability based on a defect existing at the time of
03 manufacture, quoting the WPLA:

04 A product manufacturer is subject to strict liability to a claimant if the claimant's harm
05 was proximately caused by the fact that the product was not reasonably safe in
06 construction or not reasonably safe because it did not conform to the manufacturer's
07 express warranty or to the implied warranties under Title 62A RCW. . . . A product
08 is not reasonably safe in construction if, *when the product left the control of the*
09 *manufacturer*, the product deviated in some material way from the design
10 specifications or performance standards of the manufacturer, or deviated in some
11 material way from otherwise identical units of the same product line.

12 RCW 7.72.030(2)(a) (emphasis added). Plaintiff asserts that it is undisputed that the motor home
13 was defective at the time it left Fleetwood, as evidenced by the recall. Plaintiff states that this
14 defect affected the driver's ability to steer, thus rendering the motor home not reasonably safe.
15 Plaintiff argues that, but for the defect, the recall would not have been issued, and the related work
16 would not have been performed.

17 Fleetwood responds that the defect in the Cummins engine is irrelevant because it did not
18 proximately cause the fire. It asserts that that defect was the potential for the failure of the
19 compressor that could lead to loss of power steering – which was not the proximate cause of
20 damage in this case. RCW 7.72.030(1) (“A product manufacturer is subject to liability to a

21 _____
22 *v. Goodyear Tire & Rubber Co.*, 34 Wn. App. 473, 476 (1983) (a “plaintiff may be barred from
recovery if the product underwent a substantial change in its condition after leaving the
manufacturer.”) However, given the determination that Fleetwood is not properly characterized
as either a manufacturer or seller of the relevant product under the WPLA, the Court need not
address this argument. Moreover, as discussed below, causation in this case presents an issue of
material fact. For this reason, Spartan's attempt to join in Fleetwood's motion based on the theory
of subsequent modification of the wire must also be denied.

01 claimant if the claimant's harm was proximately caused by the negligence of the manufacturer in
02 that the product was not reasonably safe as designed or not reasonably safe because adequate
03 warnings or instructions were not provided.”) Fleetwood notes that proximate cause requires both
04 cause in fact and proximity between the negligent act and injury. *Mehrer v. Easterling*, 71 Wn.2d
05 104, 108, 426 P.2d 843 (1967). Noting expert opinions that it is likely the wires were moved
06 during the recall work, Fleetwood asserts that Cummins’ negligence is an independent intervening
07 cause and the proximate cause of the fire.

08 Plaintiff does not present any evidence that the recall-related defect proximately caused
09 the fire. Also, this argument ultimately rests on the assumption that the wires were re-routed
10 during the repair necessitated by the recall, and that this re-routing caused the fire. However, as
11 discussed below, this issue raises a question of material fact. *See Almquist*, 114 Wn. App. at 406
12 (proximate cause is generally a question of fact for the jury; in particular, “[c]ause in fact requires
13 a direct unbroken sequence between some act and the complained of event[]” and is “generally
14 a question for the jury.”) Accordingly, the Court rejects plaintiff’s argument that Fleetwood is
15 liable based on a defect at the time of the manufacture of the motor home.

16 B. Great Lakes/NPower’s Motion to Dismiss for Lack of General Personal Jurisdiction

17 The Court previously determined that plaintiff failed to establish specific personal
18 jurisdiction over Great Lakes and NPower, but found it appropriate to allow jurisdictional
19 discovery on the issue of general personal jurisdiction based on the existence of an alter ego
20 relationship between Cummins and Great Lakes/NPower. (Dkt. 58) Great Lakes/NPower now
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22

01 move to dismiss based on a lack of general personal jurisdiction.³

02 Plaintiff bears the burden of establishing personal jurisdiction over defendants. *Doe v.*
03 *Unocal Corp.*, 248 F.3d 915, 922 (9th Cir. 2001). Where, as here, the Court elects to resolve the
04 motion on the parties' briefs, exhibits, and affidavits, rather than hold an evidentiary hearing,
05 plaintiff need only "make a prima facie showing of jurisdictional facts in order to defeat [the]
06 motion to dismiss." *Farmers Ins. Exch. v. Portage La Prairie Mut. Ins. Co.*, 907 F.2d 911, 912
07 (9th Cir. 1990). "'That is, the plaintiff need only demonstrate facts that if true would support
08 jurisdiction over the defendant.'" *Doe*, 248 F.3d at 922 (quoting *Ballard v. Savage*, 65 F.3d 1495,
09 1498 (9th Cir. 1995)). The Court takes plaintiff's version of the facts as true for purposes of a
10 Rule 12(b)(2) motion to dismiss, and resolves any conflicts in the evidence set forth in the
11 affidavits in plaintiff's favor. *Id.*

12 The exercise of personal jurisdiction over a nonresident defendant requires both the
13 satisfaction of the requirements of the forum state's long-arm statute, and the requirements of
14 federal due process. *Chan v. Society Expeditions*, 39 F.3d 1398, 1404-05 (9th Cir. 1994).
15 Washington's long-arm statute confers personal jurisdiction to the extent due process allows. *Id.*
16 at 1405. "Where the forum's long-arm statute is coextensive with due process, as is Washington's,
17 the focal inquiry becomes whether an exercise of jurisdiction comports with Constitutional due
18 process." *IP Innovation, L.L.C. v. RealNetworks, Inc.*, 310 F. Supp. 2d 1209, 1212 (W.D. Wash.

19
20 ³ Plaintiff argues that this motion was untimely, noting that Great Lakes/NPower wrongly
21 noted this dispositive motion for three Fridays, as opposed to the four Fridays required by Local
22 CR 7(d)(3). However, a motion wrongly noted is not, for that reason, untimely. Plaintiff also
generally avers prejudice at having to reply a week earlier than required by the local rule.
However, plaintiff made no attempt to correct the noting date or to simply respond to the motion
within the proper time frame.

2004) (citing, *inter alia*, *Chan*, 39 F.3d at 1405 and Wash. Rev. Code § 4.28.185).

Satisfaction of due process occurs when a nonresident defendant has “‘certain minimum contacts with [the forum] such that the maintenance of the suit does not offend ‘traditional notions of fair play and substantial justice.’”” *Helicopteros Nacionales de Columbia, S.A. v. Hall*, 466 U.S. 408, 414 (1984) (quoting *International Shoe Co. v. Washington*, 326 U.S. 310, 316 (1945) (quoting *Milliken v. Meyer*, 311 U.S. 457, 463 (1940))). Jurisdiction may be either general or specific. Also, in addition to establishing the requisite contacts, the assertion of jurisdiction must be found reasonable. *Doe*, 248 F.3d at 925 (citing *Amoco Egypt Oil Co. v. Leonis Navigation Co.*, 1 F.3d 848, 851 (9th Cir. 1993)).

General jurisdiction, at issue here, requires that contacts with the forum be “continuous and systematic,” and applies whether or not the cause of action arises from those contacts. *Helicopteros Nacionales de Columbia, S.A.*, 466 U.S. at 414-16. While it is undisputed that Cummins is subject to general jurisdiction in this Court, the question remains as to whether Great Lakes/NPower are likewise subject to this Court’s jurisdiction based on their relationship with Cummins.

It is well established that the mere existence of a parent-subsidary relationship is not sufficient to confer personal jurisdiction over the parent based on the subsidiary’s forum contacts. *Doe*, 248 F.3d at 925. “[A] parent corporation may be directly involved in the activities of its subsidiaries without incurring liability so long as that involvement is ‘consistent with the parent’s investor status[.]’” *Id.* at 926 (quoting *United States v. Bestfoods*, 524 U.S. 51, 72 (1998)). “Appropriate parental involvement includes: ‘monitoring of the subsidiary’s performance, supervision of the subsidiary’s finance and capital budget decisions, and articulation of general

01 policies and procedures[.]” *Id.* (quoting *Bestfoods*, 524 U.S. at 72).

02 However, the contacts of a subsidiary may be imputed to the parent under two exceptions
03 – where the subsidiary is the parent’s alter ego, or where the subsidiary acts as the parent’s general
04 agent. *Harris Rutsky & Co. Ins. Svcs., Inc. v. Bell & Clements Ltd.*, 328 F.3d 1122, 1134 (9th
05 Cir. 2003). “An alter ego or agency relationship is typified by parental control of the subsidiary’s
06 internal affairs or daily operations.” *Doe*, 248 F.3d at 926.

07 As indicated above, plaintiff previously argued general jurisdiction based on an “alter ego”
08 relationship between Cummins as a parent corporation and Great Lakes and NPower as Cummins’
09 subsidiaries. Great Lakes and NPower dispute the existence of such a relationship in their motion.
10 Also, although allowing jurisdictional discovery, the Court previously stated:

11 In this case, plaintiff does not proffer any evidence indicating the involvement of
12 Cummins in the day-to-day activities of Great Lakes or NPower. Moreover, while
13 pointing to their use of a “common marketing image” and the fact that Great Lakes
14 and NPower marketed Cummins’ engines as their exclusive distributors (*see* Dkt 47,
15 Exs. B & C), plaintiff fails to show Cummins used these entities as marketing conduits
16 to shield itself from liability. In fact, given that Cummins is itself subject to the
17 general jurisdiction of this Court, its relationship with Great Lakes and NPower
18 cannot be said to shield it from liability. Plaintiff also fails to put forth evidence
19 supporting the conclusion that the entities in any respect failed to observe corporate
20 formalities necessary to maintain corporate separateness.

21 (Dkt. 58 at 7-8.)

22 However, in response to defendants’ current motion, plaintiff abandons the alter ego
argument, arguing instead that the general agency exception applies. Plaintiff further posits that,
should Cummins agree that it is legally responsible for the warranty recall repair work performed
by Great Lakes/NPower, plaintiff would agree to dismissal of those entities. It further asserts
Cummins’ apparent intention to argue, upon dismissal of Great Lakes and NPower, that it cannot

01 be held liable for the negligence of entities no longer parties to this lawsuit.⁴

02 Cummins declines to agree that is legally responsible for work performed by Great Lakes,
03 arguing plaintiff can always choose to pursue an action against Great Lakes and NPower in
04 Wisconsin or elsewhere. The issue to be decided, therefore, is whether Great Lakes and NPower
05 can be properly considered the agents of Cummins for the purposes of establishing general
06 personal jurisdiction.

07 In order to satisfy the agency test for purposes of establishing personal jurisdiction, the
08 plaintiff must show: ““that the subsidiary functions as the parent corporation’s representative in
09 that it performs services that are “sufficiently important to the foreign corporation that if it did not
10 have a representative to perform them, the corporation’s own officials would undertake to perform
11 substantially similar services.”” *Doe*, 248 F.3d at 928-29 (quoting *Chan*, 39 F.3d at 1405
12 (quoting *Wells Fargo & Co. v. Wells Fargo Express Co.*, 556 F.2d 406, 423 (9th Cir. 1977))).
13 “Consequently, [t]he question to ask is . . . whether, in the truest sense, the subsidiar[y]s
14 presence substitutes for the presence of the parent.” *Id.* (quoting *Gallagher v. Mazda Motor of*
15 *Am., Inc.*, 781 F. Supp. 1079, 1084 (E.D. Pa. 1992)).

16 Plaintiff points out that Cummins performs none of the warranty repair work on the
17

18 ⁴ Plaintiff also notes that all Cummins entities are represented by the same law firm and
19 utilize the same experts, eliminating any economic rationale for Great Lakes and NPower to avoid
20 traveling to Seattle and presenting a defense. While defendants respond that costs are not a
21 component in this Court’s due process analysis, the Court notes that costs are relevant to the
22 reasonableness inquiry required in the jurisdictional assessment. *See, e.g., Glencore Grain*
Rotterdam B.V. v. Shivnath Rai Harnarain Co., 284 F.3d 1114, 1125 (9th Cir. 2002) (noting,
among other factors to be considered in determining whether the exercise of jurisdiction would
be reasonable, the burden on the defendant of defending in the forum). However, plaintiff must
first establish sufficient minimum contacts.

01 engines it sells, that owners of those engines are required to have warranty work performed at a
02 Cummins-authorized service facility, such as Great Lakes, and that Cummins paid Great Lakes to
03 perform the warranty work on the Lassanske motor home. Plaintiff argues that those repairs are
04 sufficiently important to Cummins such that, if they did not have Great Lakes/NPower to perform
05 them, Cummins would undertake those services themselves. It argues that, without Great
06 Lakes/NPower, Cummins' warranties would be rendered meaningless and void *ab initio*. Plaintiff
07 also notes that Cummins is the 100% shareholder of Great Lakes, and describes Great Lakes and
08 NPower as mere extensions of Cummins in essentially functioning as Cummins' warranty repair
09 department.

10 Defendants respond that agency based on the warranty work, to the extent it exists,
11 confers jurisdiction on Cummins in Wisconsin, where the repairs were completed. They posit that,
12 were the Court to adopt plaintiff's reasoning, a Firestone in Springfield, Massachusetts, for
13 example, would be subject to personal jurisdiction in this Court simply as a result of performing
14 authorized Cummins' repair work that happened to make its way to Washington State.

15 As asserted by plaintiff, Cummins is obligated to make repairs pursuant to its warranties,
16 relies on its authorized facilities to make those repairs, and requires the holders of the warranties
17 to utilize those facilities to make the repairs. However, it nonetheless does not follow that
18 Cummins would perform the repairs in the absence of Great Lakes. That is, rather than
19 performing the repair work itself, Cummins could presumably authorize a different entity –
20 including one having no other association with Cummins – to perform repair work.

21 If anything, plaintiff's argument is more reasonably considered as asserting Cummins'
22 respondeat superior liability for the warranty work performed by Great Lakes/NPower. However,

01 while well taken as a theory of liability, the Court need not address the issue in determining
02 whether this Court has general personal jurisdiction over Great Lakes/NPower.

03 Moreover, even if it could be said that Cummins and Great Lakes/NPower have an agency
04 relationship sufficient to confer general personal jurisdiction over Cummins in Wisconsin for the
05 work performed by Great Lakes/NPower in that state, it also does not follow that the converse
06 application of general personal jurisdiction over Great Lakes/NPower in Washington State would
07 apply in this case. As indicated in the Court's previous decision, "[t]he activities of the parent
08 corporation [in the forum state] are irrelevant absent some indication that 'the formal separation
09 between parent and subsidiary is not scrupulously maintained.'" *Newman v. Comprehensive Care*
10 *Corp.*, 794 F. Supp. 1513, 1519 (D. Or. 1992) (quoting *Uston v. Grand Resorts, Inc.*, 564 F.2d
11 1217, 1218 (9th Cir.1977)). Here, as before, plaintiff makes no showing that the formal
12 separation of the entities in question is not scrupulously maintained. *See, e.g., Harris Rutsky &*
13 *Co. Ins. Servs., Inc.*, 328 F.3d at 1135 ("100% control through stock ownership does not by itself
14 make a subsidiary the alter ego of the parent.") (*See also* Dkt. 58 at 7-8 ("Plaintiff also fails to
15 put forth evidence supporting the conclusion that the entities in any respect failed to observe
16 corporate formalities necessary to maintain corporate separateness."))

17 In sum, the Court finds no basis for the extension of jurisdiction over Great Lakes/NPower
18 in this Court. As such, the Court concludes that plaintiff's claims against Great Lakes/NPower
19 should be dismissed based on a lack of general personal jurisdiction.

20 C. Cummins' and Plaintiff's Motions for Summary Judgment

21 Cummins and plaintiff raise a variety of arguments in support of their motions for summary
22 judgment. Spartan seeks to join Cummins' motion. However, the Court concludes that these

01 motions cannot be resolved on summary judgment given the existence of at least one issue of
02 material fact.

03 As indicated above, there is a dispute among the parties and their various experts regarding
04 causation. Spartan's expert, Brethorst, states:

05 Personal knowledge of this particular recall and the requirements of space needed in
06 the general area of the compressor to facilitate removal and replacement of the
07 compressor suggest that the wire and cable bundles that were in the area of the
08 compressor were moved and repositioned in order to secure adequate room for repair
09 due to close tolerances of the engine bay.

08 During the above repair there is no doubt that the cable in question was moved and
09 repositioned to facilitate the recall. Damage resulted to the cable during or after the
10 repair as a result of the means or way that the cable was then routed and secured.

10 (Dkt. 72, Ex. 2.) (*See also* Dkt. 72, Ex. 3 (Brethorst concluded: "I believe that the integrity of
11 the Spartan wiring was compromised during the recall and resulted in the loss. I could find no
12 fault or defect with any Spartan component or part.") Fleetwood's expert, John Powell, concurs,
13 stating: "The conductors in the area described in the Brethorst report were most probably moved,
14 rerouted, or repositioned during the removal and replacement of the air compressor during the
15 repairs that were the subject of the Cummins recall campaign." (Dkt. 85, Ex. F4 at 4.)

16 However, the expert for Cummins, Michael Linscott, disagrees. Linscott first asserts that
17 Brethorst provided no evidence to validate his purported personal knowledge. (Dkt. 85, Ex. F5
18 at 26.) He further states:

19 Based upon the proximate location of where the wire crossed over the frame on the
20 two units, the evidence indicates that the wire was where it was located during chassis
21 assembly. The exemplar unit [looked at by Linscott] had not been in for service on
22 Warranty Campaign 0111. This evidence contradicts the unsupported allegations that
representatives from Cummins-Great Lakes in any way separated any cable bundles
that created any conditions, resulting in this fire. Moreover according to Cummins,
Inc., distributors, such as Cummins-Great Lakes, would not have been instructed to

01 move wires during Warranty Campaign 0111. However, based on the observations
02 on the exemplar vehicle and the opinions set forth in Mr. Brethorst's report, if the
03 initiating event was at the cable from the master switch where it crossed over the
04 frame, the routing of the wire in an unsecured method over the frame was not the
05 result of Cummins Great Lakes actions. If abrasion took place it was over the life of
06 the unit.

07 (*Id.* at 27.) Additionally, plaintiff's expert, Schoenecker, declines any independent knowledge as
08 to whether the relevant cable was in fact re-routed during the recall, pointing to either original
09 placement or re-routing during the recall work as the cause of the fire. (Dkt. 85 at 10 and Ex.
10 C2.)⁵

11 This dispute raises a genuine issue of material fact and, therefore, precludes a grant of
12 summary judgment. Moreover, plaintiff's argument that it should be granted summary judgment
13 while the remaining defendants "fight it out" amongst themselves is not well taken. Although the
14 Court declines to delve into plaintiff's various claims and arguments, it notes that the motions and
15 responding documents raise both the possibility of additional issues of material fact and pertinent
16 questions regarding plaintiff's claims. As such, the Court does not find a basis for granting
17 plaintiff's motion for summary judgment.

18 CONCLUSION

19 For the reasons described above, Fleetwood's Motion for Summary Judgment (Dkt. 75)

20 ⁵ Spartan cites a letter from Schoenecker in response to Brethorst's report as agreeing
21 "that the positive cable from the disconnect switch (mechanic's switch) was not routed correctly
22 nor secured properly as a result of the work performed during the recall." (Dkt. 94, Ex. 3.)
However, Schoenecker disputes the depiction of the letter described by Spartan. (*See* Dkt. 104,
Ex. 2 (stating the portion of the letter quoted was merely intended to convey Brethorst's assertion
and reiterating statement in previous declaration and his testimony that the fire resulted either as
a result of the original positioning of the wiring or the re-routing of the wiring during the recall
work.))

01 and Great Lakes/NPower's Motion to Dismiss for Lack of General Personal Jurisdiction (Dkt. 88)
02 are hereby GRANTED, while Cummins' Motion for Summary Judgment (Dkt. 89), joined by
03 Spartan (Dkt. 98), and Plaintiff's Motion for Summary Judgment (Dkt. 82) are hereby DENIED
04 based on the existence of at least one genuine issue of material fact.

05 DATED this 14th day of April, 2006.

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07 Mary Alice Theiler
08 United States Magistrate Judge
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